

## **Bespoke and tailored approach for an Education institution**

### Multifunctional machines in high volume environment

#### **The client brief:**

- 1 location
- 16 multifunctional machines in a reprographic high volume environment
- 200,000 pages per months OR 650 pages avg. per machine per day
- The client was using equipment from 6 different manufacturers making difficult for end-users to be familiar with the machines as each one operated in a different way
- Unreliable and out of date equipment.
- High running costs.

#### **What solution was BAC able to offer?**

- BAC recommended an all inclusive package comprising of equipment, service & consumables.
- The package was tailored to enable the client to produce high quality full colour prints, copies and booklets; the equipment also offered various document finishing including hole-punch, folding and stapling.
- BAC was able to offer one dedicate service engineer ensuring consistency of service and preventive maintenance for the client.